



May 25, 2006

To Whom It May Concern:

The purpose of this letter is to assure you, as a potential sponsor of the annual Craig M. Blass Memorial Golf Tournament, that while the group of volunteers who organize the tournament each year are not formally incorporated as a 501(c) 3 organization under the U.S. Internal Revenue Code, this golf tournament directly and solely benefits James Madison University. The JMU Foundation, Inc., which manages endowments for the university, is a 501(c) 3 organization.

In 2003, a group of volunteers first organized a golf tournament to honor the memory of Craig M. Blass, a member of the Class of 1996 at James Madison University, whose life was lost in the attack on the World Trade Center on September 11, 2001. Proceeds from the tournament have been used to create the Craig M. Blass Memorial Scholarship at JMU, and this endowment is administered by the JMU Foundation, Inc. Since the tournament's inception the volunteers have raised in excess of \$96,000 for the Blass Memorial Scholarship. Their success has grown year by year. Dollars flow to the scholarship through the net proceeds from registration fees and sponsorships such as the one you may be considering. Also, charitable gifts are made directly to the scholarship endowment, and these qualify for a charitable income tax deduction.

James Madison University joins the friends of Craig Blass in mourning his death and values highly the commitment of these individuals and the opportunities their efforts have made possible for JMU students. Your support of this very important project is greatly appreciated. If you have any questions about the Craig Blass Memorial Scholarship Endowment, please feel free to contact me at 1-800-296-6162.

Sincerely yours,

Weston W. Hatfield
Associate Vice President for Development

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